

# **Redemption Rock Ranch**

WHERE FAMILIES REDISCOVER JOY



### Mission

Helping families rediscover joy

Reaching families touched by serious illness and tragedy

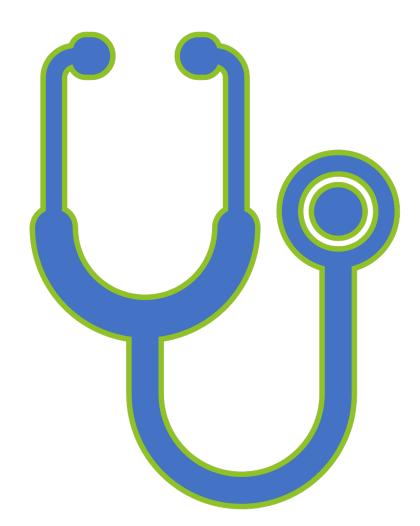
Giving a week of rest in peaceful cabins on quiet land

Assisting families to get on their feet

501(c)(3) non-profit organization

### The Problem

- Illness creates long term trauma within the family, that needs time to heal
- When one family member gets a serious disease, it affects all family members
- Siblings often feel left out because attention is on the sick person
- The need exceeds the supply at Ronald McDonald House and Give Kids the World





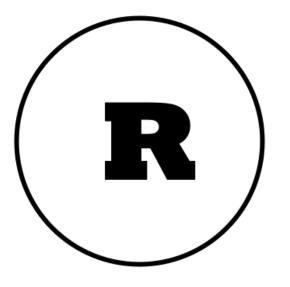
# Sharpe Family Story

Our daughter, Sarah, passed away with leukemia at age 7, one year after we moved to Florida. She was an amazing kid who loved God, people and swimming. She battled leukemia three separate times. In between, was a lot of at home nursing care that consumed a lot of our family time. David spent the first year in Florida learning to build websites and working from home. He got to have a lot of time with her: swimming and fishing and exploring. He cherishes every minute. We miss her.

David had testicular cancer at age 21 and again at age 47. The second time during chemo, he lost a lot of weight, the ability to walk, and almost died twice. He was in rehab for several months to relearn how to walk and still has physical therapy twice a week. This gave him a lot of time, unexpectedly, to reflect and heal. Many nights he fell asleep thinking of smores on the campfire.

Elea has struggled with severe auto-immune issues throughout her life. She survived losing her mother, her daughter and almost losing her husband. These experiences have created a lot of empathy in her heart for others. She regularly counsels others going through illness and loss.

Elea and David look forward to helping Redemption Rock Ranch guests rediscover joy.



Need

Supply

Hematology-Oncology at Arnold Palmer Children's Hospital - 948 new patients / year - 7,531 patient visits / year

Ronald McDonald House has 37 bedrooms at ORMC

Give Kids the World has 166 villas

Redemption Rock Ranch adds 20+ cabins

Trauma recovery programs

Farm produce and animals

#### Cabins and camp amenities

Memorial walkways

Financial grant program

Scalable + Self-Sustaining

Energy Independence - Solar + Wind

### The Solution

501(c)(3)

#### Use Some

on ranch, for guests, in restaurant

Give Some fresh local produce to food banks

### Farm Produce

Sell Some

to locals, to restaurants, to Tom's Tomatoes

Jobs

up to 25 jobs per acre

Profitable

\$1m Gross / \$500k Net sales per acre per year

20+ Tiny houses or container houses that sleep 4 with bath and kitchenette

- Mess hall provides 3 healthy meals a day using produce from the farm and local meats
- Relaxing space to unwind and slow down
- Camp activities: boating, fishing, swimming, soccer, trail rides, arts and crafts
- Interact with the animals and pick fresh produce
- Restaurant with chef serving farm to table meals

### Cabins + Camp

Peaceful destination to honor loved ones

Sell bricks for \$100 and \$1000 each with a goal of 10,000 bricks => could raise over \$3m

Build meditation walks with trees and statues

Create digital memorials for each brick with pictures, videos, and text

Easy to access and share the memories while walking on the path

# Memorial Walk

### Competitive Advantage

Self-funding by hydroponic farm, lowers ongoing fundraising need

Partnerships with medically focused charities

Elea and David's personal experience and empathy

Showcase installation of hydroponic farm system

Able to build and use new technology from web to IoT to farm automation

### Roadmap



purchase land

mm

o Elea and David move on land



Build farm to become self sufficient Ý

Fundraiser for memorial brick pathway



Build 20 cabins + mess hall + boat house

Host hurting families

## Income Streams

- Board Horses \$2k/m
- Horse Lessons \$2k/m
- Farm Sales \$10k/m -> \$100k/m
- Cabin Scholarships \$20k/m -> \$80k/m
- Cattle Sales market price
- Restaurant \$5k/m

100+ acres high and dry

Northeast Orlando

Turnkey: home + stable + workshop + horse boarding

10-acre lake

Cow Herd

Land prepped for farm

### Property Opportunity

## Fundraising Goals

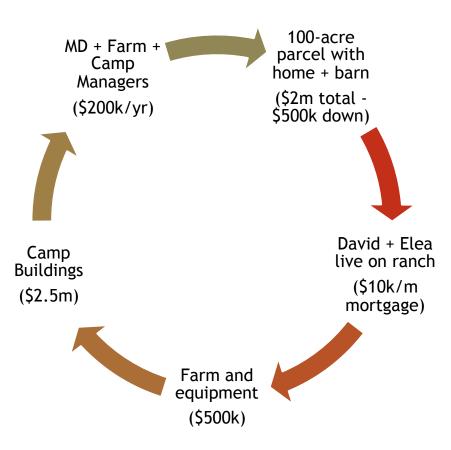
#### 2021

- Down Payment (\$500k)
- Mortgage Pay Down (\$1.5m)

2022

- Memorial Brick Sales (\$1m)
- Construction Budget (\$2m)
- Staff Salaries (\$200k)
- Volunteer Hours 300/m

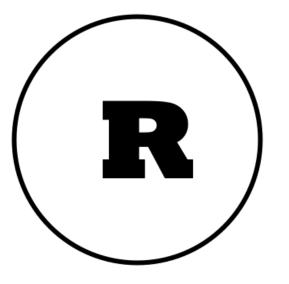
### Use of Funds



### 5 year projections

Year	Goal	Visitors	Jobs	Farm Size	Farm Net
2021	Move on Land	-	2	-	-
2022	Build Out	100	10	1/2 acre	\$200k
2023	Grow Visitors	1000	20	1 acre	\$600k
2024	Double Farm	2000	35	2 acres	\$1m
2025	Mature Orchard	3000	50	3 acres	\$2m

▶ In year 4, begin planning second location



### The Ask

Donate to \$500k down payment

\$10k level - name on sculpture

\$25k level - free produce for life

\$100k level - name a cabin



Farm Models Construction Plans The Team



### **Business Model**

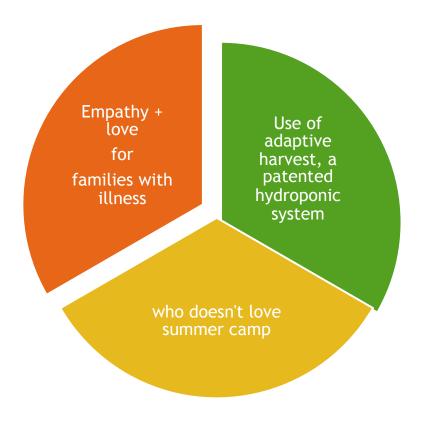


CHARITABLE DONATIONS OF GOODS, SERVICES AND CASH

FARM SALES

CABIN RENTALS

### **Explanation of Your Technology**



# Hydroponic System

#### Web: <u>AdaptiveHarvest.com</u>

Summary: top drip hydroponic system utilizing hanging baskets which can be unhooked for processing and delivery. Works with solar powered pump on well water or rain water collection

# Farm Model 1/8<sup>th</sup> Acre - ROI 12m

5,000 square feet | 1/8 acre Installation - about \$100k 2,500 pots | 14,400 plants

Labor Cost - \$125k Jobs Created - 5.5 Net Revenue - \$100k / yr

### The Team

#### Founders

- David Cancer Survivor Entrepreneur
- Elea Cancer Mom + Spouse Artist + Author
- Sarah inspiration

### The Team

- Strategic Board
  - Dale strategic partnerships
  - Kenny philanthropist and servant leader
  - Dominic hydroponic farm system designer
  - Linda experienced fundraiser
  - James local entrepreneur
  - Ehab CPA and treasurer

### The Team

Corporate Board

Recruiting now

### Build Out - full plan (needs to be phased)

#### 20990-Fort-Christmas-Rd-Christmas-FL

#### Hydroponic Farm

- 1-acre graded + well water
- Packing plant for packing and storing produce
- Road for produce trucks + parking for 20 cars
- Bunk house + bathrooms
- ► Farm Director home 3/2
- Food stand to sell to locals
- Petting Zoo
  - (x) 10 stall barn with running water
  - 100 Chicken coop
  - ▶ 50 head of cattle
  - 10 pigs
  - 5 goats + 5 sheep
  - Pastures + horse trails
  - Visitor center

- Camp
  - > 20 tiny houses or container homes with bath
  - Mess hall with kitchen and multi-use room
  - (x) 10 acre swimming and fishing pond
  - Boat house + changing rooms
  - (x) Camp director home 2/2
  - ▶ Sports courts (Soccer, Tennis, ...)
  - Road + Parking lot for 20 cars
- Admin

- Main house 6/6 + pool
- Pool house 2/2 with bonus rooms
- Office building
- Solar + wind + generators + central power station
- Dock and swimming platform

### Land Process - Initial Assumptions

#### Land Purchase

- > X- Confirm zoning supports this usage plan
- X- Form charity
- Raise down payment (\$500k)
- Purchase land
- Move MD family into existing home
- MD family makes payments as charity + farm ramp

#### Fundraising

- Build digital presence
- Raise funds for mortgage payments (\$10k/m)
- Raise funds for land development (\$3m)

#### Land Development

- Plan Drawings
- Budget
- Farm
- Clearing
- Roads
- Electrical
- Water
- Septic
- Solar + Wind
- Buildings

## Exit Strategy

Duplicate once profitable

Place different live-in family